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WalletHub's recent survey shows the best locations for Hispanic entrepreneurs, ranking them from #1 (Pembroke Pines, Florida) to #182 (Buffalo, New York). Eleven of the top 20 cities are in Florida. The survey is based on 23 key indicators of business friendliness toward Hispanic entrepreneurs, which are grouped into two main dimensions—Hispanic business friendliness and Hispanic purchasing power. South Burlington, Vermont, ranked #1 for Hispanic purchasing power.

Government contracting

The federal government aims to spend 22

percent of prime federal contract dollars to small businesses. Many Hispanic-owned businesses may qualify as “small” for purposes of these contracting opportunities. Some of these dollars are supposed to go to specified small businesses.

- **Small disadvantaged businesses (SDB).** The aim is at least 11 percent of federal

The aim is at least 11 percent of federal contracting dollars. SDBs are firms 51 percent or more owned and controlled by one or more

YANEZ
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socially or economically disadvantaged (there are net worth and income limits)

- **8(a) businesses.** They are supposed to receive 5 percent of small business contracts. Businesses eligible in this category include firms 51 percent

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A map of the Northeast United States, including Maine, New Brunswick, Vermont, New Hampshire, Massachusetts, Connecticut, Rhode Island, and parts of New York, New Jersey, and Pennsylvania. The map is colored in a light blue/gray tone.

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Design-Build Services for Metro-North Railroad Hudson Line Bundle Project MTA Construction and Development Contract No. C1000220416 Bid Date: October 7, 2026



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For more info contact
Valerie Voorhies at
vvv@sbeinc.com



2026

Federal Contracting: Woman-Owned Small Business (WOSB) Certification Program Webinar

Thursday, October 8, 2026, 2:00 pm–3:00 pm Online

Main Sponsor(s): US Small Business Administration, Arkansas District Office
Contact: Suzanne Terrazas, 501-324-7379, Arkansas_DO@sba.gov
Fee: Free; registration required

This webinar will provide valuable insights into the Woman-Owned Small Business (WOSB) Federal Contracting Program certification process, which is crucial for accessing a pool of billions of dollars worth of federal contracting opportunities that are set aside specifically for woman-owned businesses. Your woman-owned small business can obtain federal contracts with less competition if you qualify. To learn how accessing these resources can significantly impact a business's growth and sustainability, and to meet with resource partners who can provide you with free one-to-one consulting, register at <https://legacy.sba.gov/event/77955>

Federal Contracting for Small Businesses Webinar

Tuesday, October 13, 2026, 12:00 pm–1:30 pm Online

Main Sponsor(s): US Small Business Administration
Contact: Irene Gonzalez, 208-334-1673, irene.gonzalez@sba.gov
Fee: Free; registration required

Learn the essentials of federal contracting for

small businesses. This event will cover the basics of navigating the federal contracting process, as well as the various certifications available to help your small business succeed in the government marketplace. Certifications include: 8(a) Business Development Program, HUBZone Certification, Woman Owned Small Business (WOSB/EDWOSB), and Veteran Owned Small Business (VOSB). Don't miss this opportunity to gain valuable insights and resources to help your small business. Register at <https://www.eventbrite.com/e/federal-contracting-basics-and-certifications-for-small-businesses-tickets-1977729664666>

Understanding SBA Programs Webinar

Wednesday, October 14, 2026, 11:00 am–12:00 pm Online

Main Sponsor(s): US Small Business Administration, Houston District Office
Contact: Elizabeth Charles, 713-773-6505, elizabeth.charles@sba.gov
Fee: Free; registration required

Join us for an informative webinar designed to help entrepreneurs, startups, and existing small business owners navigate the wide range of resources and programs offered by the United States Small Business Administration (SBA), including an overview of SBA's core programs: capital, counseling, contracting, and disaster assistance. Whether you're looking to launch a business, expand operations, secure funding, or recover from a disaster, the SBA has tools to support your goals. Attendees will also have the opportunity to ask their small business questions to mentors/advisors from SBA's Resource Partner Network! Register online for the free webinar at <https://legacy.sba.gov/event/78035>